

How Do You Choose the Right EMR Vendor?

Do you know the key factors your facility needs to operate and which vendor best supports those key factors?

Does everyone agree on the priorities?

Are you familiar with the way each vendor does business?

Does each vendor require similar resources?

Will you need additional IT support?

Do you know what impact each vendor might have on how you deliver care?



Electronic Medical Records: **VENDOR SELECTION**

Introduction

Choosing the right vendor to automate your department or facility is a huge undertaking. Much like a marriage, your relationship with an EMR vendor should be one that you can trust and will stand the test of time.

Phoenix Health Systems, a national information technology and business process company, takes the guess work out of EMR vendor selection. Phoenix's industry-tested methodology will guide your organization through the maze of vendors, helping you select the one that best suits your goals and operations. Using field-tested tools, our methodology tailors the evaluation process to your organization's requirements, factoring in both stakeholder concerns and corporate values, resulting in a selection process that is objective, impartial, and traceable.

Highlights

- *Market-based vendor profiles*
- *Vendor and risk evaluation tools*
- *Structured, traceable methodology for vendor selection*
- *Approach is tailored to your organizational needs*
- *Defined project plan and timeline*

Fixed Pricing

Phoenix can provide these services to a hospital organization for a fixed fee based on number of processes that are automated.

About Phoenix Health Systems

For over two decades, Phoenix Health Systems, Inc. has delivered value to healthcare organizations by providing an integrated set of *Consulting, Information Technology Outsourcing, and Revenue Cycle Management* services. As a strategic business partner, Phoenix helps healthcare executives conceive, plan, implement and manage solutions to complex business problems, adding value and optimizing the contribution of the organization's IT and RCM functions.

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