

How Well Are Your Patient Financial Services Vendors Performing?

Have you evaluated your vendor performance recently?

Are your vendors performing at peak industry standards?

Are you spending too much on vendor contracts?

Can you afford to ignore vendor compliance issues?



Revenue Cycle Management: **VENDOR PERFORMANCE REVIEW**

Introduction

Financial services vendor performance and compliance is frequently overlooked in today's complicated healthcare environment: Are your self-pay collection vendors performing up to industry standards? Are your Medicaid eligibility vendors properly qualifying patients and performing necessary follow-up so your hospital can be paid?

Phoenix Health Systems, a long-time leader in revenue cycle management consulting services, can help your hospital determine if vendors are performing at peak levels. Phoenix can analyze the pricing of your vendor contracts and provide recommendations for improving performance and reducing expenses. As hospital resources are more constrained than ever, it is critical that vendors are evaluated periodically to monitor their performance and ensure adherence to regulatory compliance.

Highlights

- *Specific vendor evaluation of performance*
- *Specific vendor evaluation of compliance issues*
- *Determination of vendor pricing as compared with industry standards*
- *Recommendations for enhancing performance and reducing expenses*

Fixed Pricing

This service is priced at \$6,200 and includes a three-day study and evaluation of your financial services vendors and vendor contracts. (Out-of-pocket expenses for an on-site visit are billed separately.)

About Phoenix Health Systems

For over two decades, Phoenix Health Systems, Inc. has delivered value to healthcare organizations by providing an integrated set of *Consulting, Information Technology Outsourcing, and Revenue Cycle Management* services. As a strategic business partner, Phoenix helps healthcare executives conceive, plan, implement and manage solutions to complex business problems, adding value and optimizing the contribution of the organization's IT and RCM functions.

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